

## Business Development Intern

### Who we are.

At Bnewable, we are committed to supporting our Commercial and Industrial (C&I) customers in their energy transition journey. We invest, develop, and operate sustainable and decentralised energy sources (mainly batteries) to help our clients achieve their goals. We place great emphasis on customer satisfaction, by simplifying and unburdening them of the complexity of energy, storage, production, asset management and flexibility valorisation.

We are actively looking for a **Business Development intern**, or as we like to call her/him, our Bizzdev Bnewie. This internship provides a distinctive chance to acquire practical experience within a dynamic company.

Are you ready to join a great team, **for a minimum period of 6 months**, whose goal is to make an impact by making the energy transition happen?

### Your responsibility.

As our Bizzdev Bnewie, you'll – among others – be responsible for:

- Provide technical expertise and support to the business development team (for our hybrid battery solutions) in identifying and pursuing energy concepts and products that align with client needs and market demands.
- Assist in the preparation of proposals, presentations, and technical documentation for client meetings and project bids, including detailed data analyses of customer data.
- Assist in building out the commercial prospection pipeline of target customers, including the initiation of first prospect contact and market analysis in the identification of target customers & segments.
- Identify new needs of our existing and new clients and where possible synthesize and categorize customer needs for which Bnewable can create and provide a structural solution. Proactively shape this solution and launch it within Bnewable so it becomes a structural part of Bnewable's commercial offering.
- Providing insights for Product management and our marketing activities to improve Bnewable product proposal and enhance corporate branding and visibility.
- Perform business analysis to find new opportunities and optimize the current offering
- Assist in the development and implementation of marketing strategies to promote our products/services.
- Provide administrative support as needed.

As a true entrepreneur at heart, you'll be part of a dynamic and fun-loving team that values passion, fun and customer-centricity. You'll also work closely with our Product, Business Development and Technology #Bnewies, helping to develop innovative and unique value propositions that differentiates us from our competitors and understand our clients' needs and expectations.

## Your profile.

To be successful in this role, you'll need:

- Currently enrolled in the final year of a Bachelor's or Master's degree program, preferably in business, industrial or civil engineering, or a related field.
- A data and process driven mind that can handle complexity.
- Strong analytical and problem-solving abilities, with a keen attention to detail.
- Ambition to work in a young energy company with lots of opportunity to learn and grow.
- Strong technical background in energy concepts and products, with a solid understanding of industry and regulatory trends and best practices.
- Great communication and networking skills.
- Creativity and ability to think outside the box.
- Excellent project management and organizational skills.
- Have a good dose of common sense and a focus on delivering results.
- Native fluency in Dutch and/or French and English, both oral and written.

## We're not just a company!

Bnewable is a rapidly growing renewable energy company and offers you a chance to grow with us by taking on a key role in making the energy transition happen.

We're committed to fostering a diverse and inclusive work environment, where everyone is encouraged to express themselves. We take care of our people by offering competitive compensation that reflect your worth and potential, combined with flexibility through our hybrid working policy, giving you the trust and freedom to manage your projects and responsibilities.

## (Y)our values.

# B.

Entrepreneurs with "goesting".  
Authentic, proud and passionate.

# new.

We challenge the market. We are transparent.  
No dinosaurs. We walk the talk.

# able

We dare and get it done.  
We know our stuff and are data and technology-driven.

# B.new.able

Renewable asset owners with a market focus.  
We listen to our customers.

## So, what are you waiting for?

If you like what you read and you have **#goesting** to join the Bnewable team and contribute to our story, please reach out by sending your CV and let's make a difference together.

Can't tick off all the talents but still feel the itch? Then be sure to apply! A match is a match, and sometimes more important than a list.

Cheers,  
The Bnewable team or #Bnewies!  
[happypeople@bnewable.com](mailto:happypeople@bnewable.com)